



July 1, 2025



Company name	Link and Motivation Inc.
Name of representative	Yoshihisa Ozasa, Chairman and Representative Director
Inquiries	Code: 2170; Prime Section of the Tokyo Stock Exchange Hiroaki Yokoyama, Managing Executive Director, Group Design Department (TEL: 03-6853-8111)

(Progress on Disclosure Matters) Notice Concerning Acquisition of Shares of Unipos Inc. and Approval of Share Exchange Agreement by Annual Shareholders Meeting of Unipos Inc.

As announced in the “Notice Concerning Conclusion of Share Exchange Agreement for Link and Motivation Inc. Making Unipos Inc. a Wholly Owned Subsidiary,” dated May 22, 2025 (including the matters corrected pursuant to the “(Correction) Notice Concerning Conclusion of Share Exchange Agreement for Link and Motivation Inc. Making Unipos Inc. a Wholly Owned Subsidiary,” dated May 26, 2025), as part of a series of transactions for the purpose of making Unipos Inc. (“Unipos”) a wholly owned subsidiary of the Company, (i) the Company has entered into a share exchange agreement with Unipos (the “Share Exchange Agreement”) to conduct a share exchange (the “Share Exchange”) to make the Company the wholly owning parent company and Unipos the wholly owned subsidiary, and (ii) the Company has entered into a share transfer agreement with Sansan, Inc. (“Sansan”) to acquire, prior to the Share Exchange coming into effect, 3,800 shares of class A preferred stock (the “Unipos Preferred Stock”) and 366,200 shares of common stock of Unipos (the “Unipos Common Stock”) held by Sansan by a share transfer (the “Share Transfer”).

The Share Transfer has been scheduled to be executed on July 1, 2025, on the conditions precedent that (i) the proposal for the approval of the Share Exchange Agreement will be approved at the annual shareholders meeting for the fiscal year ending March 2025 (the “Annual Shareholders Meeting”) and the general meeting of class shareholders for the Unipos Common Stock, and (ii) the proposal for the partial amendment of the Articles of Incorporation relating to the change in the terms of the Unipos Preferred Stock (the “Amendment of the Articles of Incorporation”) will be approved at the Annual Shareholders Meeting and the general meeting of class shareholders for the Unipos preferred stock.

Additionally, whereas, as of May 26, 2025, Sansan held 1,900 shares and Development Bank of Japan Inc. (“DBJ”) held 1,900 shares of the 3,800 shares of the Unipos Preferred Stock, Sansan had planned to acquire from DBJ 1,900 shares of the Unipos Preferred Stock held by DBJ (the “Unipos Preferred Stock Transfer (DBJ)”) prior to the execution of the Share Transfer, and the lawful and valid execution of the Unipos Preferred Stock Transfer (DBJ) was a condition precedent for the performance of obligations by the Company and Sansan for the closing of the Share Transfer.

Thereafter, the proposal for the approval of the Share Exchange Agreement between the Company and Unipos was approved at the Annual Shareholders Meeting and the general meeting of class shareholders for the Unipos Common Stock held on June 27, 2025, and the proposal for the Amendment of the Articles of Incorporation was

approved at the Annual Shareholders Meeting and the general meeting of class shareholders for the Unipos preferred stock.

The Company has also confirmed that the Unipos Preferred Stock Transfer (DBJ) has been executed between Sansan and DBJ on June 30, 2025.

The Company hereby announces that the Share Transfer has been executed between the Company and Sansan as of today's date, since the conditions precedent of the Share Transfer have been satisfied, as stated above.

Furthermore, please refer to "Notice Concerning Conclusion of Share Exchange Agreement for Link and Motivation Inc. Making Unipos Inc. a Wholly Owned Subsidiary," announced by the Company on of May 22, 2025, for details of the Share Exchange and the Share Transfer.

(Reference) Future Timetable

Execution date of the Share Transfer (Company)	Today
Last trading date (Unipos)	July 29, 2025 (scheduled)
Delisting date (Unipos)	July 30, 2025 (scheduled)
Effective Date of the Share Exchange	August 1, 2025 (scheduled)

END